



**State of Washington  
Department of Transportation  
Notice to Consultants  
2004/2006 Statewide On-Call Roster for Real Estate Services –  
Small Projects**

WSDOT intends to select Real Estate Services consultants and negotiate On-Call agreements for transportation projects and services that could be used on either the Interstate or Non-Interstate highway systems for all WSDOT projects. All firms responding will be evaluated and ranked. All firms scoring 70% or more, of the maximum total available points will receive an agreement. Firms selected for On-Call consultants will receive an On-Call agreement for a six (6) year term. All agreements will be for \$1,500,000 each.

**Firms that Submitted a Statement of Interest**

1. **Gulf Coast Property Acquisition, Inc.** PH: 863-647-9413  
2525 Drane Field Road, Suite 8 FX: 863-647-9513  
Lakeland, FL 33811-1344 [www.gcpa.net](http://www.gcpa.net)  
Contact: Brian D. Armitage, ext. 311  
Sub-Consultants: Bruce Allen & Associates; Garry Struthers Associates, Inc.; and Land America Financial Group, Inc.
2. **Pacific Real Estate Partners, Inc.** PH: 425-974-4000  
225 – 108<sup>th</sup> Avenue NE, Suite 550 FX: 425-974-4020  
Bellevue, WA 98004 [www.pacific-re.com](http://www.pacific-re.com)  
Contact: Nadine Helland  
Sub-Consultants: None
3. **Skillings-Connolly, Inc.** PH: 360-491-3399  
PO Box 5080 FX: 360-491-3857  
Lacey, WA 98509 [www.skillings.com](http://www.skillings.com)  
Contact: Brian Fagernes  
Sub-Consultants: The Granger Company; RF Duncan and Associates, Inc.; and Prime Locations, Inc.
4. **SONDU, LLC** PH: 206-355-7744  
2508 S Norman FX: 206-709-4667  
Seattle, WA 98144 None  
Contact: Melvin Smith, [milele@cablespeed.com](mailto:milele@cablespeed.com)  
Sub-Consultants: Hunnicutt & Associates; Williams & Associates; Matt Harris & Associates; Northwest Valuation Services; Jane McGinn; Paul Bascomb & Associates; and Clark & Associates



5. **Tierra Right of Way Services, Ltd.**  
301 Birdsong Lane  
Port Angeles, WA 98362  
Contact: Patti Morris  
Sub-Consultants: Chicago Title; The Granger Company; Strickland, Heischman & Hoss, Inc.; and Windermere Property Management/WPM, Inc.
- PH: 360-452-3289  
FX: 360-452-7257  
[www.tierra-row.com](http://www.tierra-row.com)